

## Easy Business Solutions

With a more competitive global marketplace and complex regulatory requirements, IT must be in line with your business goals, strategies, and processes. Align your IT service delivery and business objectives more effectively with IBS Easy Business Solutions: a customizable, cost-effective IT management solution that incorporates IT best practices with anywhere access to provide personalized customer service and increased productivity.

### Remove the limits to your Business

If you want to succeed, you need tools to manage all facets of your business from sales to Inventory, marketing to customers, employee to payroll and so on..



IBS Easy Business Solution helps to win your Business through every phase of the Business life cycle.

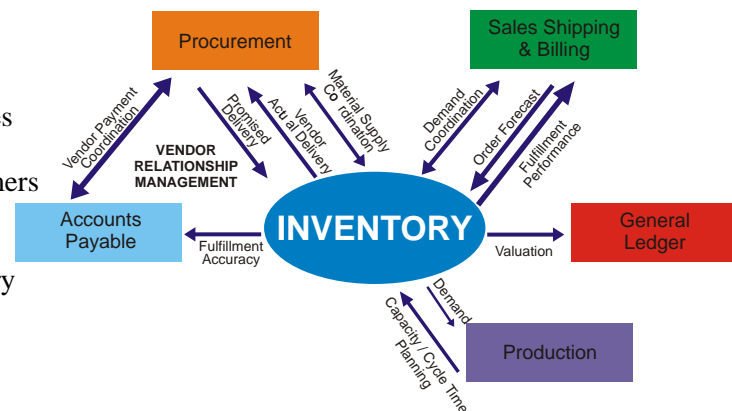
### Inventory Management

Having the right good in your inventory is critical to success in your business. With IBS Easy Business Solutions - Inventory Management solution you can automate and streamline your entire Inventory Management process.

It delivers real-time inventory information to help you better manage your business and improve customer service. We make sure you have the product available at the right time to meet the customer demands.

#### Key Benefits:

- 1) Automated Inventory Management at multiple locations.
- 2) Define stock level reports for each location
- 3) Define clearance item reports for each location
- 4) Define price types to ease processing mass price changes
- 5) Define pricing categories that can be assigned to customers for establishing wholesale or special pricing schemes
- 6) Define unlimited item codes to categorize your inventory and define group items.
- 7) Audit Trail for Inventory.
- 8) Access to reports that are automatically generated by the



## Sales & Marketing Management

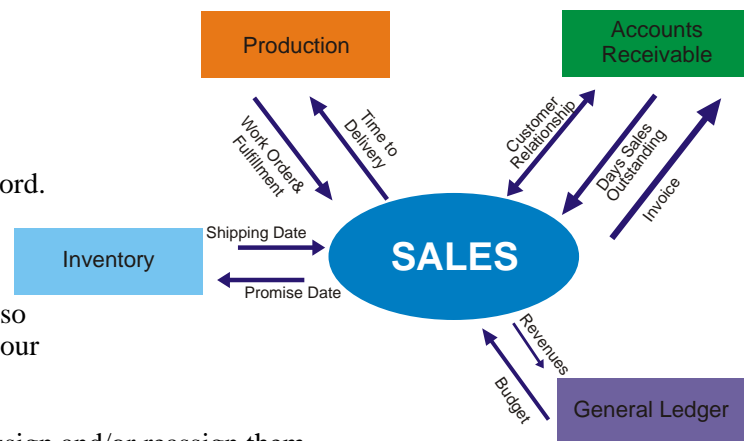
The success of your business ultimately depends on your relationship with prospective customers. Give your team the necessary tools and the essential information and support they need to focus on and nurture all their business relationships with the sales and Marketing.

IBS Easy Business Solutions Sales and Marketing Management solution will provide on demand access to customer and sales information to your sales team. All the information is centralized so that you have sales, marketing, and customer service & support details such as deals in progress, marketing campaigns received, and open cases. Helping you manage relationships more effectively.

### Key Benefits:

- 1) Complete visibility to all sales activity, in Real Time, from any where, at any Time.
- 2) The ability to collaborate with salespeople on individual projects simply by making your own notations in the record.
- 3) No loss of critical data due to salesperson turnover.
- 4) A central repository for all opportunities in the pipeline, so that you can easily do forecasting and gain insight into your sales pipeline.
- 5) Ability to easily enter leads into the database and then assign and/or reassign them.
- 6) The ability to filter the data views by rep, so that you may get a better idea of workload.
- 7) A mechanism for coaching salespeople.
- 8) Access to real-time reports that are automatically generated by the system.

Sales Order Processing >> Shipping >> Billing

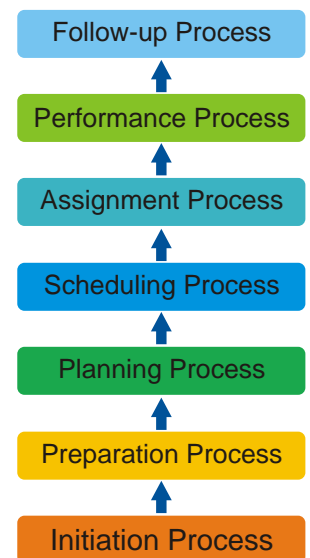


## Order Management

Knowing the exact location of your inventory will ensure on-time deliveries and keep your customers happy. Our Distributed Order Management helps deliver seamless order fulfillment across your supply chain.

With Order Management, you can allocate inventory from your warehouse or plan for inventory still in transit or being produced by a supplier. You gain complete order visibility by having a solution that owns all of your order demand.

Using a flexible business workflow configuration, Easy Business Solutions - Order Management adapts to a changing business environment and provides a powerful set of capabilities that can be configured to your particular business requirements.



## Key Benefits:

- 1) Distributed Order Management.
- 2) Coordinates the entire order fulfillment cycle.
- 3) Balances supply and demand in real time.
- 4) Offers a dynamic view of customer demand, inventory and supply.
- 5) Provides order capturing and allocation from multiple channels.
- 6) Presents complete order visibility for accurate prediction of delivery dates.
- 7) Access to real-time reports that are automatically generated by the system.

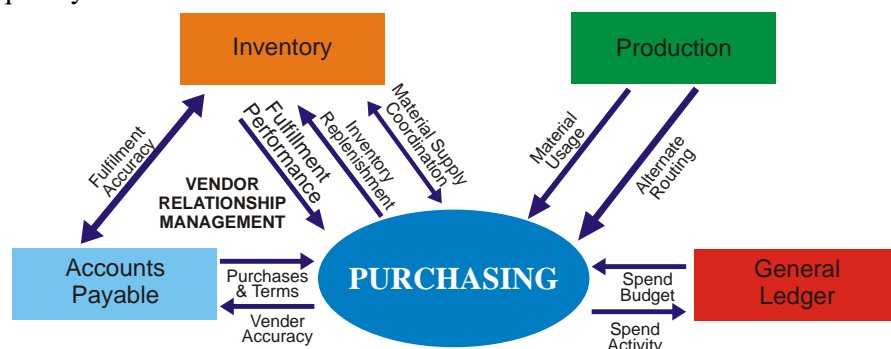
## Purchasing

The IBS Easy Business Solutions - Purchasing Module offers system users comprehensive management control of all order processing of assets, from budgeting, purchase order, goods delivery, to invoicing and final disposal. By entering purchase order information directly into Purchasing module, system users can see at a glance what assets are on order, their cost, what has been received and those overdue.

With IBS Easy Business Solutions Purchasing you can streamline your purchase order processing. This Module provides complete purchasing control to generate and track purchase orders from PO issue to receipts. The Purchasing module provides controls for the complete procurement process, from vendor quoting through receiving, inspection, and cost accrual and vendor payment.

## Key Benefits:

- 1) asset automatically released into the Core System on delivery
- 2) order information & supplier details can be quickly identified
- 3) fast order processing
- 4) improved budget control
- 5) problem & outstanding orders identified
- 6) significant management time savings
- 7) aids budget forecasting.
- 8) Access to real-time reports that are automatically generated by the system



## Business Intelligence

Business Intelligence is the technology break through that has contributed a new, complementary layer to enterprise business intelligence.

IBS Easy Business Solutions BI will provide an integrated view of valuable business information that is scattered across disparate applications and databases. It gives you the power to make better decisions by making you understand the past, present and predict outcomes.

### Key Benefits:

Timely access to up-to-date business information.

### Additional Features:

- Drill down to transaction detail
- Report E-mailing
- Tool tips for customization
- Report graphing
- Data views for third party vendors



Business Intelligence Cycle

## Easy Business Solution System Requirements

- Microsoft Windows® 2000 Server / Advanced Server
- Microsoft Windows Server™ 2003
- Microsoft Small Business Server 2000 (Service Pack 4)
- Microsoft SQL Server 2000 (SP3 recommended) or SQL Server 7.0 (SP4) must be installed and configured if you are using a SQL database (Corporate Edition only)
- 128 MB RAM (512 MB or more recommended)
- Intel® Pentium® III 300-MHz CPU (1-GHz CPU or more recommended)
- 125 MB of available hard drive space (1 GB or more recommended)
- Shared Workstation Requirements
- Microsoft Windows 98 SE / Me (Standard Edition only)
- Microsoft Windows 2000 Professional / Server / Advanced Server
- Microsoft Windows XP (Home Edition / Professional)
- Microsoft Windows Server 2003
- 64 MB RAM (256 MB or more recommended)
- 65 MB of available hard drive space (165 MB or more recommended)
- Pentium I/III 166-MHz CPU (Pentium III/4 recommended)